

# Why is Now the Right Time to Buy Art?

## **Traditional Investments**

- Savings accounts, ISAs, fixed-rate bonds
- Painfully low returns (3-4% annually at best)
- Vulnerable to inflation
- Limited growth potential

## **Blue Chip Art**

- Consistent long-term growth
- Resilient through economic downturns
- Historical returns of 7-14% annually
- Added prestige of owning culturally significant assets

In today's volatile economic climate, savvy investors are increasingly turning to investment grade fine art as a powerful and reliable way to grow and protect their wealth. Unlike traditional financial instruments like savings accounts and bonds, which offer paltry returns and are vulnerable to inflation, investment grade art has demonstrated remarkable stability and exceptional long term growth potential.

Over the past several decades, the top tier art market has consistently outperformed many traditional asset classes, delivering annual returns in the 7-14% range. And unlike Isa's, Bonds and Savings, fine art has proven to be remarkably resilient even during periods of economic uncertainty and market downturns. By diversifying into this unique asset class, investors can safeguard their wealth while also gaining the prestige and cultural significance that comes with owning museum quality artworks.

At Hartco Consultancy, we're experts at guiding both new and experienced investors through the exciting world of fine art. Our comprehensive, full service approach ensures that you can unlock the true power of this asset class and achieve your long term financial goals. Whether you're looking to preserve your wealth, generate consistent returns, or tap into the booming art market, Hartco has the knowledge, resources, and unwavering commitment to client success to make it happen.



## **Masters of the Art Game**

In the high stakes world of art, these visionary artists are driving exceptional, market beating returns for savvy collectors. From the subversive brilliance of Banksy to the bold, boundary pushing works of Damien Hirst, these trailblazers have redefined the boundaries of contemporary art and unlocked unparalleled wealth building opportunities for those who get in early.

But it's not just Banksy and the Hirsts of the art world that are making fortunes for investors. The master David Hockney and rising British star Lincoln Townley have also demonstrated remarkable year on year appreciation, outperforming many traditional financial indices with the sheer power of their creative vision.

By diversifying into these artist led opportunities, savvy collectors can tap into a world of growth, stability, and cultural prestige that traditional assets simply can't match. Discover how Hartco Consultancy can help you navigate this exciting frontier and start building a portfolio of exceptional, investment grade artworks today.

# The Hartco Consultancy Difference

#### **Our Expertise**

At Hartco Consultancy, we are the leading experts in sourcing and securing investment grade artworks from both established masters and the most promising rising stars in the global art world.

Our in house team of curators, art historians, and Art experts offer a fully guided experience designed to demystify the art buying process for everyday investors who are serious about building wealth without the volatility and uncertainty of traditional financial markets.

Through our extensive network of galleries, auction houses, and private collections, we have unparalleled access to a vast, carefully curated selection of artworks with proven track records of exceptional long term appreciation. We leverage this insider knowledge to identify the most promising opportunities and help our clients build diversified, high performing portfolios.

Whether you're a seasoned collector or just starting to explore the world of art, our team is here to be your trusted guide, unlocking the power of this unique asset class to help you achieve your long term financial goals.

## **Our Comprehensive Service**

#### Acquisition

Expert sourcing of investment grade artworks tailored to your budget and goals

#### Resale

Strategic placement in the right markets to achieve optimal returns



#### Authentication

Rigorous verification of provenance and authenticity for every piece

#### Storage

Climate controlled, secure facilities to maintain optimal condition

#### **Exit Strategies**

Planned approaches for maximising returns when it's time to sell

#### **Your One Stop Art Solution**

At Hartco Consultancy, we understand that navigating the world of art investment can be daunting, even for seasoned collectors. That's why we're proud to offer a fully comprehensive, end to end service that guides you through every step of the process, from the initial acquisition to the eventual resale of your artwork.

Our expert team of curators, appraisers, and advisors are here to handle the complexities on your behalf, freeing you up to simply enjoy the journey and reap the rewards. We'll work closely with you to understand your unique investment goals and risk profile, then leverage our unparalleled industry connections to source the perfect pieces for your portfolio.

But our support doesn't stop there. We'll also manage the authentication, valuation, insurance, and secure storage of your artworks, ensuring they are protected and positioned for maximum long term appreciation. And when the time comes to sell, our gallery services will help you maximise your returns, guiding you through the process every step of the way.

#### **Price Match Guarantee**

We're committed to providing the best value for your investment. If you find the same artwork at a lower price elsewhere, we'll match or beat that price to ensure you get the best deal.

#### **Market Value Pricing**

Our expert team closely monitors art market trends to price each piece at fair market value. You can trust that you're getting a fair price when you buy through Hartco.

#### **Unbeatable Opportunity**

By matching or beating any competitor's price, we give you the best possible opportunity to grow your art collection at the most advantageous cost.



# Why Buying with Hartco is Easy







#### **Initial Consultation**

We discuss your investment goals, preferences, and budget to create a personalised strategy.

#### **Curated Selection**

Our experts present a carefully selected portfolio of artworks tailored to your needs.

#### Seamless Acquisition

We handle all negotiations, paperwork, authentication, and logistics making the purchase process effortless.

### Accessibility

#### Price Match Guarantee

#### Fair Market Pricing

#### **Exclusive Access**

Gain exclusive access to artists and estates, allowing us to provide art at unbeatable market value.

#### Comprehensive Service

Guidance through every step, from sourcing to secure storage, for a hassle free experience.

#### **Expert Guidance**

Trusted partner with a team of experts to help build wealth through fine art.



# **Beyond Financial Returns**

1 Hartco's Expertise

Our team guides you with decades of art world experience to find investment grade works.

2 Build a Lasting Legacy

Investing with Hartco is about more than just financial returns it's about creating an enduring legacy.

3 Stable Appreciation

Fine art has consistently proven to be one of the most reliable and resilient asset classes, offering a level of stability that is unmatched by many traditional investment vehicles.

4 Data-Driven Decisions

Our team of experts meticulously analyses market trends, auction house records, and historical performance data to identify the artworks with the greatest potential for long-term appreciation.

5 Diversify Your Portfolio

Adding fine art to your investment mix can help protect your overall portfolio against market volatility and provide a valuable hedge against inflation.

6 Expert Guidance

With decades of combined experience navigating the nuances of the art world, our curators and advisors will be by your side every step of the way, ensuring you make informed, strategic investments.

# **Getting Started is Simple**

#### **Book a Consultation**

Let our team explain our service and the art market to get you started.

#### **Discover Your Options**

Our experts will present opportunities tailored to your goals and budget, with clear explanations of potential returns.

#### Make Your First purchase

Once you've selected your artwork, we handle all the details from purchase and authentication to secure storage if required.

# Discover the Power of Art with Hartco Consultancy Today

#### Contact Us

Website: www.hartcoconsultancy.co.uk

Email: Hello@hartcoconsultancy.co.uk

**Telephone:** 0204 571 8753

This isn't about hanging a painting on the wall this is about building a legacy. With Hartco, you're buying with purpose, backed by data, expertise and one of the most stable appreciating asset classes of our time.

**Important Disclaimer:** Hartco Consultancy does not provide any financial advice and is not regulated by the Financial Conduct Authority (FCA) or covered under the Financial Services Compensation Scheme. Investing in fine art carries risks, as the value of artworks can go up or down over time. Past performance is no guarantee of future returns. We strongly recommend that you seek professional financial advice before making any investment decisions.

While Hartco Consultancy can offer our expertise and guidance in navigating the art market, we cannot guarantee any specific investment returns. The value of your art collection will be subject to market forces, artist recognition, and other factors beyond our control. Our role is to provide you with the knowledge, resources, and support to make informed, strategic investments but the ultimate financial outcomes will depend on the unique circumstances of your portfolio and the art market conditions at the time of sale.

By engaging with Hartco Consultancy, you acknowledge and accept that investing in fine art involves inherent risks, and that you are responsible for your own investment decisions. We are committed to transparency and will always strive to provide you with the most accurate and up-to-date information possible. However, we cannot be held liable for any losses or missed opportunities that may arise from your art investments. Your satisfaction and financial well-being are our top priorities, which is why we encourage you to seek professional financial advice before proceeding.